



## Welcome to the Spring edition of Insights

Each quarter we will bring you the latest Canadian information and advice on how to get the most from your Concur solutions – from new features & updates, to spend management tips, trends and upcoming events. Read on to discover what's new this quarter, and feel free to forward this information to your colleagues.



### **Webinar:** Optimising Supplier Invoices

**Don't leave money on the table, get the inside-track on invoice automation**

Join this on-demand webinar for:

- An overview, of finance processing complexities and the spend management landscape
- Real-world invoice automation; from companies that have already streamlined their processes
- Live demo of our offering by our solutions expert

[View On-Demand Webinar](#)



## Event: Spark - Innovation & Growth Seminar Series

Join SAP Concur Canada for an informative series of in-person events, focused around key industry trends affecting today's Canadian market. These free 2.5-hour events are your chance to learn best practices and strategies to take your business to the next level, plus network with local business leaders and SAP Concur partners.

[Vancouver](#) | April 17 | [Register now](#)

[Calgary](#) | April 18 | [Register now](#)

[Toronto](#) | May 14 | [Register now](#)

[Montreal](#) | May 16 | [Register now](#)

## Customer Success

Happier employees. Cost savings. Business growth.

These are just a few examples of the value our customers gain from Concur travel, expense and invoice solutions.

### **SleepCountry**

#### Success Story: Sleep Country

With the tremendous growth they've experienced since 1994, Sleep Country has embraced digital transformation to keep its business ready for ongoing success. Learn how we helped Sleep Country evolve its invoice and expense process to improve efficiency, visibility and control.

[View Case Study](#)

### **Morguard**

#### Success Story: Morguard

Just a few years ago, Morguard had a spreadsheet-based system that required manual entries, paper receipts and slow approvals. Learn how SAP Concur helped give time back to their employees and to their finance team, while providing greater compliance, efficiency and accuracy for the business.

[View case study](#)

## Podcast: The Intelligent Business

Introducing a new podcast series: from tools that keep travellers safe, to bots completing expense reports, hear about the innovations that are helping companies become smarter.



- [The End Game: Using Spend Data to Drive Growth](#)

When you have better visibility into your company's spend data, you can see the path to growth. Find out how new expense-management tools can boost revenue, business opportunities and employee satisfaction.

- [Seeing the Unseen: A Solution for Travel and Expense Compliance](#)

Fraud isn't an accounting problem, it's a human problem. Find out how human and artificial intelligence are combining to help companies combat fraud, along with waste and errors, in employee expenses.

- [A Robot Completed My Expense Report](#)

For travellers, expense reports can be a time-consuming chore. For employers, they're potential sources of fraud and waste. The good news: AI-driven tech is helping companies accurately capture expenses in real time.

- [Traveller Safety - Challenges and Solution](#)

It's 10 p.m., and your employee is alone in an unfamiliar city. Do you have that business traveller's back? In this episode of the Intelligent Business podcast, learn how to address key risk areas around traveller safety.



## **Profile:** Introducing your SAP Concur advocate

**Sara Hurst, Director, Client Development**

As Director of Client Development, Sara ensures that every client has a positive experience with SAP Concur. Her team of 10 Client Success Managers and Client Sales Executives further support Canadian businesses in maximizing the value derived from their SAP Concur spend management solutions, both for today and into the future. Be sure to reach out to Sara and her team if you have any questions, comments or concerns about your own spend management system.

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